

NOVEMBER 2019

Whai Rawa is changing!

We're expanding your options and making your member experience better.

New socially responsible investments, new administrator, new options, new experiences.

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WHAI RAWA PĀNUI.

KIA ORA WHĀNAU

Our new Account Administrator is live, and your investments are now invested on a socially responsible basis with daily unit pricing, so you can see the value of your account daily (previously your account value was updated quarterly).

In early 2020, we will be expanding your investment options and making your member experience better with a new digital platform.

Whai Rawa is back to business as usual and we can report that the transition went smoothly.

We appreciate your patience as we worked through this transition to improve our scheme for you, our whānau. Ngā mihi nui, kia koutou katoa!

NEW OPTIONS

Investor Choice is coming early 2020!

What is Investor Choice?

From early 2020 we are planning on making available the following socially responsible fund choices:

- 1. CONSERVATIVE
- 2. BALANCED
- 3. GROWTH

This means that all Whai Rawa members will have the ability to choose an investment fund that reflects their individual needs and risk appetite.

WHAT FUND SHOULD I CHOOSE?

Over the coming months we'll help you understand a little more about the fund options and how you can make a choice for your Whai Rawa savings. Investor Choice is not designed to be scary. It simply empowers you to pick the right fund for your needs – which is a great place to be.

Your age, appetite for risk and the time you plan to withdraw your Whai Rawa savings are all factors that can help you decide which option is best for you.

We'd love you to start thinking about things that may influence investment choice like:

- » Do you have tamariki in the Whai Rawa scheme and when might they need to access their savings?
- » Are you close to retirement?
- Do you want to use your funds to buy your first whare?

What are the options going to be?

CONSERVATIVE 20%

BALANCED

55%

GROWTH
75%

02

This fund is considered a 'lower-risk' option than the other two with about 80% of your savings invested in defensive assets like fixed interest and cash. The remaining 20% is invested in growth assets such as shares, property and infrastructure.



The conservative fund is currently the only Whai Rawa fund option.

Sits in the middle of the fund options. Balanced is considered riskier than the conservative fund, but less risky than the growth fund. About 55% of your savings are invested in growth assets such as shares, property and infrastructure. The remaining 45% is invested in defensive assets like fixed interest and cash.

Growth is considered a higher-risk option with about 75% of your savings invested in growth assets such as shares, property and infrastructure. The remaining 25% is invested in defensive assets like fixed interest and cash.

The new fund options aren't available just yet. This means that we are not seeking and cannot accept any money to invest in the new fund options. We will let you know when they do become available, and provide you with further details about them when they come online. The new fund options will be made available in accordance with the Financial Markets Conduct Act 2013.

03 WHAI RAWA PĀNUI.

NEW FUND

On 1 October the Whai Rawa Fund changed to be invested in Mercer Investment Trusts New Zealand's Socially Responsible Conservative Portfolio. We had previously invested in a standard Mercer conservative investment fund that did not have socially responsible investing as a core requirement.

WHAT DOES SOCIALLY RESPONSIBLE MEAN?

Socially responsible means sustainable and ethical investments. We live on an increasingly ecologicallystressed planet and there is rising concern over the impact of companies on individuals, the environment and communities. There is also a growing movement of investors who recognise the connection between investment and real-world impact. Socially responsible investors want their funds to reduce pollution or exploitation, and to invest in companies with high ethical standards. Even better, several studies have now shown that on average, responsible investing earns as much or more than conventional investing. Investing responsibly is as much about what we invest in, as what we don't.

The fund manager (Mercer NZ Limited) has developed a framework which outlines how they assess what sectors or companies not to invest in on the basis of their failure to meet socially responsible investment criteria. Our change to socially responsible investing also means actively choosing to invest in assets which are likely to have a positive environmental impact, as well as delivering on financial objectives.



SOCIALLY RESPONSIBLE INVESTING

Being socially responsible means seeking to invest in sectors where there are likely to be environmental and social benefits, such as those below, which broadly align with a number of global standards including the UN Sustainable Development Goals.

SOCIALLY RESPONSIBLE EXCLUSION CRITERIA

The socially responsible funds available through Mercer Investment Trusts New Zealand exclude companies that undertake the following activities.



RENEWABLE AND ALTERNATIVE ENERGY

Solar, wind, wave, biofuels, and geothermal technology.



ENERGY EFFICIENCY

Storage plus power network, industry, building, and transport



WATER INFRASTRUCTURE AND TECHNOLOGIES

Irrigation, storage, treatment, drainage and flood protection.



POLLUTION CONTROL

Pollution control solutions and environmental testing.



WASTE MANAGEMENT AND TECHNOLOGIES

Recycling processing, hazardous and general waste management.



HEALTH AND SOCIAL SERVICES

Positive impacts for social development and poverty or aging population.



SUSTAINABLE CONSUMER GOODS

Meeting shifting consumer demands in sourcing and technology.



RESPONSIBLE FINANCE

Supporting more transparent, inclusive, equitable, and sustainable financial market decisions.



ADUIT ENTERTAINMENT

More than 10% revenue from adult entertainment-related business activities.



ALCOHOL

More than 10% revenue from alcohol-related business activities.



CONTROVERSIAL WEAPONS

Any revenue derived from direct involvement in the development and production (manufacture), sale or distribution of civilian (semi-) automatic firearms; cluster munitions; anti-personnel mines; and biological, chemical and nuclear weapons. [(Semi-) Automatic exclusions applied in July 2019].



FOSSIL FUFLS

More than 20% revenue from the extraction of thermal coal and/or tar sands oil.



GAMBI ING

More than 10% revenue from gambling-related business activities.



TOBACCO

Any revenue derived from complete tobacco product manufacturing and more than 10% revenue from tobacco-related transport, packaging and retail business activities





WHAI RAWA PĀNUI.

NEW ACCOUNT ADMINISTRATOR



Mercer New Zealand now provides account administration for Whai Rawa and its members. Mercer New Zealand is already our Fund Manager and we believe having them also as our Account Administrator will deliver a better experience for our members. 04

One thing that won't be changing is the member interface with te tīma Whai Rawa.

Our amazing Whai Rawa team will continue the existing front-line services over the phone, online and kanohi-ki-te-kanohi (face to face) engagements with members and whānau.

Over the coming months we'll be delivering a new member experience for you. There will be a whole new online platform and loads of new tools as well. We can't wait to share more on this soon!

SUMMARY

While it seems like a lot of change, we've been working towards this for a while and we're excited to be able to modernise and improve our scheme for you, our whānau. We welcome your pātai at any time!

FOR MORE INFORMATION VISIT WWW.WHAIRAWA.COM/CHANGES

Whai Rawa Fund Limited is the issuer of the Whai Rawa Unit Trust. The latest Product Disclosure Statement for the Whai Rawa Unit Trust is available at www.whairawa.com/pds

NEW ADMIN



We have a new **Account Administrator.**

VEW FUND



We have transitioned our investments to be more **socially responsible** – which is better aligned with Ngāi Tahu values.

DAILY UNIT PRICING



The fund has moved to **daily unit pricing.** Once the new platform is live in early 2020, you'll be able to see the value of your Whai Rawa units every day.

NEW OPTIONS



Investor Choice will allow you the ability to choose an investment fund that reflects your individual needs and risk appetite.

Whai Rawa

HE PĀTAI/QUESTIONS?

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