

Fund Update Whai Rawa Tōtara-Conservative Fund

Whai Rawa Unit Trust

WhaiRawa NGĀI TAHU



Quarter ending 30 September 2021

This fund update was first made publicly available on 29 October 2021.

WHAT IS THE PURPOSE OF THIS UPDATE?

This document tells you how the Whai Rawa Tōtara-Conservative Fund has performed and what fees were charged. The document will help you to compare the fund with other funds. Whai Rawa Fund Limited prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

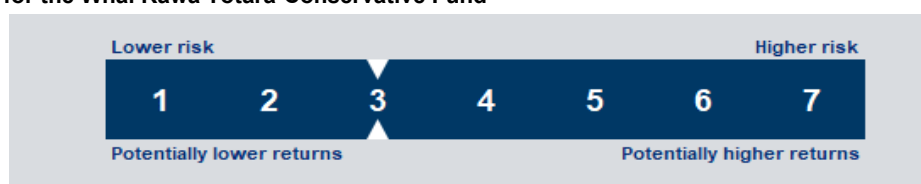
DESCRIPTION OF THIS FUND

The Whai Rawa Tōtara-Conservative Fund invests mostly in cash and fixed interest, with only some investment in shares and real assets. This fund may be suitable for investors who want to achieve slightly higher returns than those expected from investing solely in cash. Investors need to be comfortable with the possibility of some fluctuations in returns.

Total value of the fund	\$73,493,387
Number of members in the fund	21,608
The date the fund started	1 October 2006

WHAT ARE THE RISKS OF INVESTING?

Risk indicator for the Whai Rawa Tōtara-Conservative Fund



The risk indicator for the Whai Rawa Tōtara-Conservative Fund is 3. The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down (volatility). A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at www.whairawa.com/riskquiz.

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

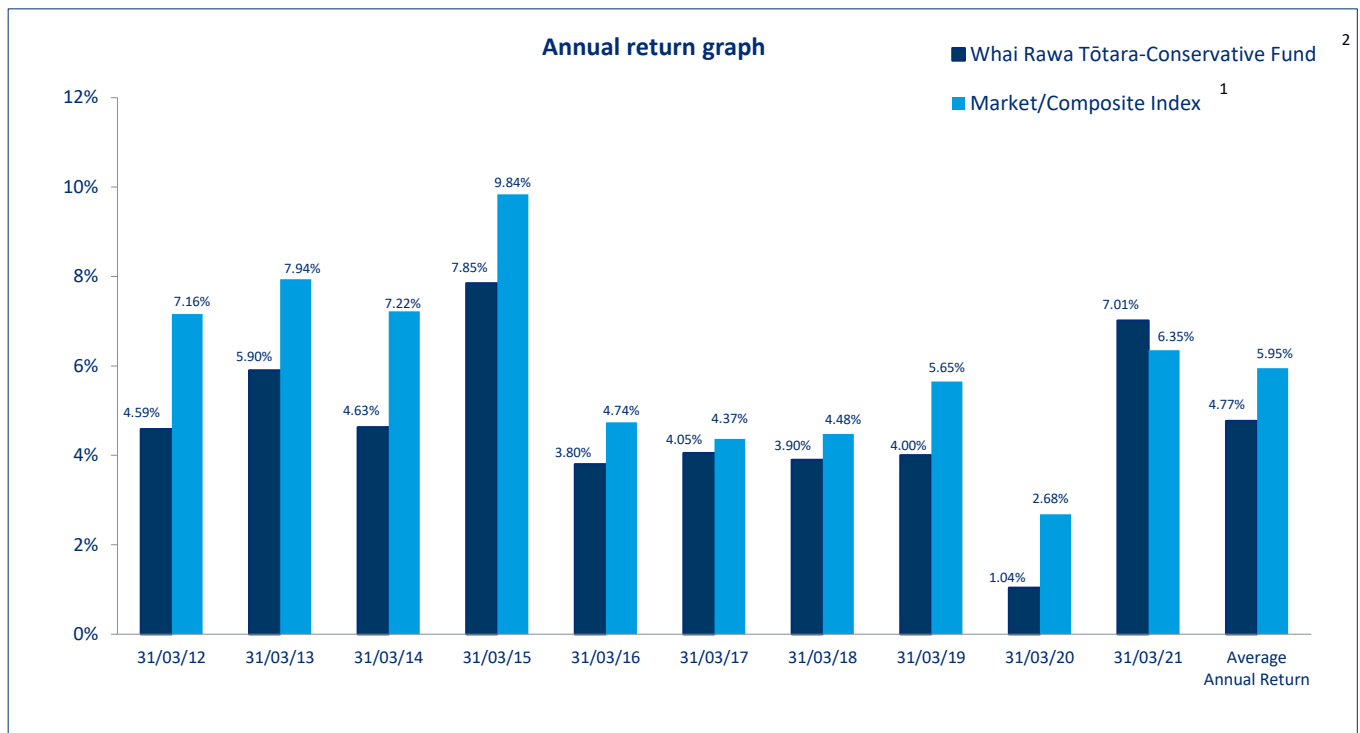
This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for 5 years to 30 September 2021. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

Please see the Product Disclosure Statement (PDS) for more information about the risks associated with investing in this fund. Refer to www.whairawa.com/pds.

HOW HAS THE FUND PERFORMED?

	Average over past 5 years	Past year
Annual return (after deductions for charges and tax)	3.88%	3.18%
Annual return (after deductions for charges but before tax)	4.49%	3.19%
Composite of market index annual return (reflects no deduction for charges and tax) and peer group indices annual return (after deduction for charges but before tax) ¹	4.33%	2.87%

The composite index return is the strategic asset allocation weighted benchmark index return, where the benchmark indices are defined in the Statement of Investment Policy and Objectives (SIPO). Additional information about the composite index is available on the offer register at www.disclose-register.companiesoffice.govt.nz.



Note: The annual returns shown for the Composite/Market Index for the years ending 31 March 2020 and later do not include any deductions for tax but include deductions for some charges. The annual returns for the Composite/Market Index for the years ending 31 March 2019 and earlier do not include any deductions for charges or tax. Annual returns for the Whai Rawa Tōtara-Conservative Fund are shown after deducting charges and tax.

This shows the return after fund charges and tax for each of the last 10 years ending 31 March. The last bar shows the average annual return for the last 10 years, up to 30 September 2021.

Important: This does not tell you how the fund will perform in the future.

Returns in this update are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower.

WHAT FEES ARE INVESTORS CHARGED?

Investors in the Whai Rawa Tōtara-Conservative Fund are charged fund charges. In the year to 31 March 2021 these were:

	% of net asset value
TOTAL FUND CHARGES	0.50%
Which are made up of:	
TOTAL MANAGEMENT AND ADMINISTRATION CHARGES³	0.50% ³ estimate - see explanatory note 3 for more information
Including:	
Manager's basic fee ⁴	0.00% ⁴ see explanatory note 4 for more information
Other management and administration charges ³	0.50% ³ estimate - see explanatory note 3 for more information
TOTAL PERFORMANCE BASED FEES	0.00%

Investors are not currently charged individual action fees for specific actions or decisions (for example, for withdrawing from or switching funds). See the Whai Rawa PDS for more information about Scheme Fees.

Small differences in fees and charges can have a big impact on your investment over the long term.

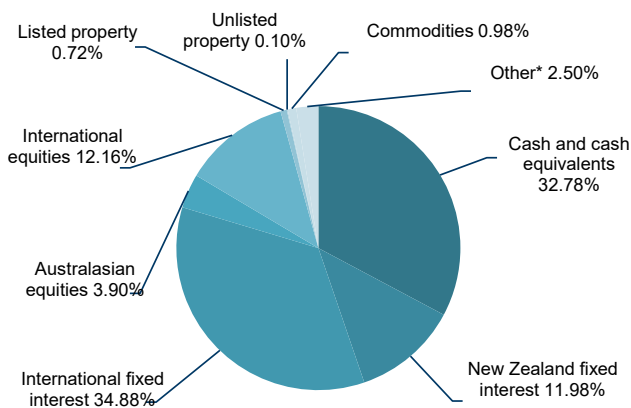
EXAMPLE OF HOW THIS APPLIES TO AN INVESTOR

Aroha had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Aroha received a return after fund charges were deducted of \$319.00 (that is 3.19% of her initial \$10,000). Aroha did not have to pay other charges. This gives Aroha a total return after tax of \$318.00 for the year.

WHAT DOES THE FUND INVEST IN?

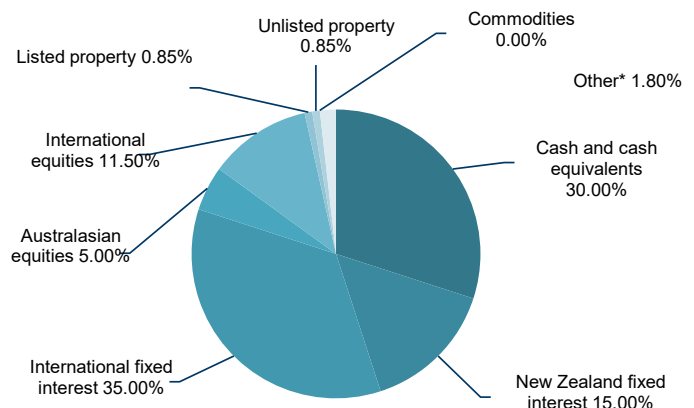
Actual Investment Mix

This shows the types of assets that the fund invests in.



Target Investment Mix

This shows the mix of assets that the fund generally intends to invest in.



*Includes listed and unlisted infrastructure assets

Top 10 Investments

Name	% of fund net assets	Type	Country	Credit rating (if available)
1 BNP New Zealand Dollar Custodial Account Tōtara-Conservative Portfolio	2.79%	Cash and cash equivalents	New Zealand	NA
2 Bank Of New Zealand - Cash Account	1.65%	Cash and cash equivalents	New Zealand	AA-
3 New Zealand Government Bond 3.0% 20/04/2029	1.26%	New Zealand fixed interest	New Zealand	AA+
4 New Zealand Government Bond 5.5% 15/04/2023	1.12%	New Zealand fixed interest	New Zealand	AA+
5 New Zealand Government Bond 0.25% 15/05/2028	1.10%	New Zealand fixed interest	New Zealand	AA+
6 ANZ Bank New Zealand Limited RCD 04/11/2021	1.05%	Cash and cash equivalents	New Zealand	AA-
7 Housing New Zealand Limited Bond 3.36% 12/06/2025	0.93%	New Zealand fixed interest	New Zealand	AAA
8 Westpac New Zealand Limited RCD 01/10/2021	0.92%	Cash and cash equivalents	New Zealand	AA-
9 Bank Of New Zealand Limited RCD Maturing 04/10/2021	0.92%	Cash and cash equivalents	New Zealand	AA-
10 New Zealand Government Bond 2.75% 15/04/2037	0.84%	New Zealand fixed interest	New Zealand	AA+
Total Value of Top 10 Assets	12.58%			

Currency Hedging

Currency hedging can apply to some of the asset classes this fund invests in. The level of currency hedging for global shares is managed between 0% and 100% on a net of tax basis and may change over time depending on Mercer's view of the relative strength (or weakness) of the New Zealand dollar. Other global assets classes (Global Fixed Interest and Real Assets) target a 100% net of tax hedge to the New Zealand dollar. Refer to the Statement of Investment Policy and Objectives for more information which is available from www.disclose-register.companiesoffice.govt.nz/.

KEY PERSONNEL

This shows the directors and employees who have the most influence on the investment decisions of the fund.

Name	Current Position	Time in current position	Previous/other position	Time in previous/other position
Fiona Pimm	Chair	3 years, 11 months	Whai Rawa Fund Limited Board Member (other position currently held)	7 years, 5 months
Paul Mersi	Board Member	6 years, 7 months	Financial ServicesTax Partner at PricewaterhouseCoopers (position previously held)	16 years, 0 months
David Woods	Board Member	4 years, 10 months	Managing Director Oikocredit International, Netherlands (position previously held)	3 years, 10 months
Clare Murray	Board Member	3 years, 7 months	Owner/Consultant, Murray & Co (financial services) (other position currently held)	15 years, 6 months
Anthony Bow	Board Member	3 years, 7 months	Principal, Waimana Capital Limited (other position currently held)	5 years, 0 months

FURTHER INFORMATION

You can also obtain this information, the PDS for the Whai Rawa Unit Trust and some additional information from the offer register at www.disclose-register.companiesoffice.govt.nz.

NOTES

1. The current benchmark is a composite of market and peer group indices. Absolute return indices were used for some asset classes up to 1 October 2019, following which they were replaced with peer group indices as part of a review of the Scheme's SIPO. The annual return on a composite index has been used in the table and in the bar graph in the section *How has this fund performed?* because there is no appropriate market index for the Tōtara-Conservative Fund as a whole and market indices are not applicable for some of the asset classes in this fund. The composite index may be a less reliable indicator of performance than an appropriate market index. The Market/Composite Index returns reflect before tax returns and have not been adjusted for all applicable charges. The return for the peer group indices reflected in the table and bar graph in the section *How has this fund performed?* are after deduction of charges but before tax.

Additional detail regarding peer group and appropriate market indices can be found on the offer register at www.disclose-register.companiesoffice.govt.nz.

2. Changes to the benchmarks and asset allocations have occurred from time to time since the inception of the fund, and may occur in the future, meaning that the returns from one year to another may not be directly comparable as different asset allocations adopted in response to market conditions at the time will influence returns generated.

The returns shown need to be considered in light of the market low caused by COVID-19 in March - May 2020 that negatively impacted market values over that period, with returns subsequent to that period incorporating the recovery from those market lows.

3. Included in the 'other management and administration charges' is the underlying fund manager's fixed percentage management fee charged at the underlying fund level. Also included within 'other management and administration charges' are performance-based fees charged by external managers of underlying funds that the fund invested into of 0.02%. Performance-based fees are subject to market movements and external manager performance and the amount of these fees may differ from those disclosed for the year to 31 March 2021. These are not included in the line 'total performance-based fees' as this line relates to direct charges from the manager.

4. In previous Fund Updates for the fund up to and including 31 March 2020, the Manager's basic fee in the charges table in the section *What fees are investors charged?* was populated with the underlying fund manager's fixed percentage management fee, to separate the fixed component of the total fund charges from the estimated component. The underlying fund manager's fixed percentage management fee has now been incorporated within the 'other management and administration charges' to make it clear that the Manager (Whai Rawa Fund Limited) does not, itself, charge a fee to the fund.